

EDITION 7-APRIL 2021



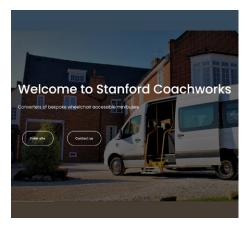
BESPOKE MINIBUSES

At Stanford Coachworks we convert custom-built minibuses that stand out from the crowd.



A NEW FACE AT STANFORDS

This month, we have had a new member join the Stanford Coachworks sales team.



TIME FOR A REDESIGN

Our brand-new website is now live! Head over there to explore our wide range of conversions.

BESPOKE MINIBUSES THAT STAND OUT FROM THE CROWD

At Stanford Coachworks we design our minibuses with a bespoke touch that makes them stand out from the crowd. Our latest Peugeot Boxer conversion featured a wonderfully colourful interior compromised of vibrant blue honeycomb pattern moquette.

The colourful moquette has been used throughout the vehicle and features in the seating, centre roof panel, door panels and the cant rail tracking covers.

The Boxer has been converted specially for a care group and will be used to take the home's residents out for day trips or to attend personal appointments.

See below for the full specification.







Vehicle Specification:

- Based on a Peugeot Boxer Professional 335 L2H2
- Can facilitate up to seven passengers or three wheelchairs with seats removed
- Colourful blue patterned moquette with wipe clean bases and lower back curve
- Internal tail lift
- Manual pedal operated side step with grab handles and upholstered modesty screen
- Full-length colourful moquette roof panel with skylight
- Side panels and head protection panels upholstered in matching colourful moquette
- Blue / white LED centre roof lighting
- Upper cant rail tracking with matching moquette covers
- Wheelchair clamp storage box with a Velcro moguette cover

WELCOMING A NEW MEMBER TO THE SCW TEAM

This month, we welcomed a brand-new member to the Stanford Coachworks family. Nigel Povey joins Mike Gasper and Paul Dedman of the Stanford's sales team and brings with him over 20 years of experience from within the minibus industry. He will be representing SCW from the West Midlands up to the North of England and Scotland.



Nigel has over 20-year's worth of experience within the minibus industry and in this time, he has worked for a variety of different companies. Due to his experience, Nigel has extensive knowledge within the market making him the perfect addition to the Stanfords sales team.

Welcoming Nigel to the team

Nigel will be primarily based at his home in Birmingham however; he visited our main office in Essex at the beginning of the month to meet the rest of the team. During his two days with us he said, "Everyone is so welcoming here, I already feel a part of the team."

More about Nigel

During his spare time, Nigel enjoys supporting his local football team, Birmingham City. Nigel also enjoys fishing and has five wonderful grandchildren that have kept him busy during his time off!

We are thrilled to have Nigel on the team and we look forward to having him place many more Stanfords vehicles in the Northern region. Nigel will be joining our existing sales team made up of sales director Mike Gasper and corporate sales manager Paul Dedman. Our fantastic team are dedicated to helping you design the perfect minibus! To find out more about the newly expanded Stanfords sales team, click here.

TIME FOR A REDESIGN...

Last week we launched the brandnew Stanford Coachworks website. The new website features detailed information regarding our full range of vehicle conversions from wheelchair accessible minibuses and PTS vehicles to tour buses and bespoke conversions.

Head over to the website now to explore our galleries, watch our minibus walk around videos, discover our newsletters and to read all about our latest work. Click the images below to find out more...



WHEELCHAIR ACCESSIBLE VEHICLES



MEDICAL SERVICE VEHICLES



PRODUCTION, TV & MUSIC INDUSTRY VEHICLES



BESPOKE & SPECIALIST VEHICLES

THIS MONTH'S TOP PICK: AN EXCLUSIVE FLAT FLOOR SPRINTER FOR NIGHTINGALE HAMMERSON



Earlier this month, we converted an extra-long wheelbase Mercedes Sprinter into one of our exclusive Flat Floor wheelchair accessible minibuses. The vehicle was converted for one of our returning clients, Nightingale Hammerson's, brand-new care home that is set to open very soon.

Hammerson House, based in Hampstead Garden Suburb, is the newest edition to the leading specialist residential care group that has been providing services to the Jewish community for over 180 years. Their new Stanfords minibus will be used to transport residents to and from appointments and when possible, for day trips.

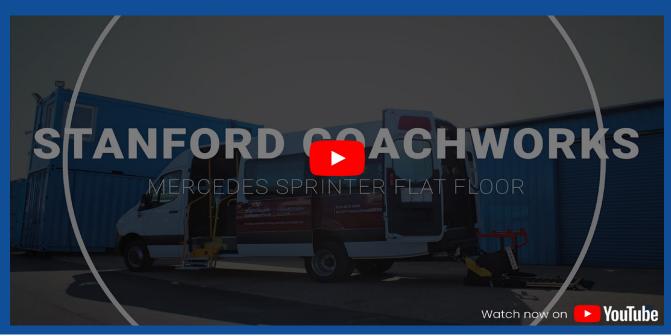
The exeutive wheelchair accessible minibus has been personalised with the care group's colourful exterior decors, custom stitch seating and vibrant red recessed roof panels.

We would like to thank Nightingale Hammerson for their returning custom and we hope that the residents of Hammerson House enjoy using their new minibus.

Vehicle Specification:

- Based on a Mercedes Sprinter 514 L4H2
- Electric side load door entry
- 16 passenger seats plus driver
- Exclusive Flat Floor system
- Rear passenger saloon can facilitate up to 15
 passenger seats with removable seat fixings or 5
 wheelchairs with seats removed
- Rear saloon seats upholstered in a wipe clean custom 'S style' design with red piping & stitching
- Driver and front cab passenger seats reupholstered to match the rear saloon

- Underfloor tail lift
- Low entry double fold-out step with an upholstered modesty screen
- Wheelchair clamps & wheelchair clamp storage box with cover fitted behind front cab seats
- Cant rail and sidewall tracking with covers
- Eberspacher heating & air conditioning
- Blue / white LED interior lighting
- Automatic side door step light
- White noise reversing alarm
- Rear door open warning buzzer
- Exterior personalised decors



AN INSIGHT INTO SCW: MEET THE TEAM



Name: Mike

Job Role: Sales director

How long have you been at SCW for? I have now been at Stanford Coachworks for 13 years!

Favourite hobbies: In my spare time I really enjoy clay pigeon shooting. I have been doing it for a few years now and it's great fun on a sunny Sunday morning. I also have two wonderful grandchildren who I love spending time with.

Favourite SCW vehicle: My favourite SCW vehicle has to be the Vauxhall Movano that we converted for Help for Heroes. The vehicle was designed to transport injured service people, undergoing rehabilitation at the Queen Elizabeth Hospital in Edgbaston, out for trips. When I delivered the vehicle to the hospital, I had the opportunity to meet some of the injured service people and they were absolutely delighted with the vehicle. I met them all again later on in the year and it was incredibly moving to see how the hospital and the regular trips on the new bus had contributed towards their rehabilitation.



DELIVERING A VERY SPECIAL TAVERNERS MINIBUS

The delivery of a very special Lord's Taverners minibus took place at the Castledon School in Wickford last week. The minibus is incredibly special to Stanford Coachworks as it was converted in memory of our founder, Jonny Wiggins.

Just before the vehicle left to be delivered, Lee, Dave & Madi Wiggins created a lasting memory of the work that's being achieved at SCW by capturing a three-generation photo in honour of Jonny.

Upon delivery by Lee & Jess, the Castledon School were incredibly pleased with their new minibus. Once lockdown restrictions have eased further, we will be taking part in an exciting official handover with the school, the Lord's Taveners and some special quests.



To find out more about the vehicle, head over to the **SCW blog** and read '**A Taverners Tribute to Jonny Wiggins.**'

THE EXPANSION OF STANFORD COACHWORKS

If you have had the chance to make a COVID - secure visit to us this year, you may have noticed some changes to our site!

With the demand for our bespoke Stanfords minibuses on the rise, we decided that it was time to expand. At the beginning of this year, we purchased an additional 1/4- acre that has been used to create further workshop space and parking. In addition to this, the site underwent a full makeover and our outside workshop space was completely resurfaced. We also had some exciting news regarding our new workshops coming soon...

This month, we designed and installed multiple posters featuring some of our recent conversions to create the Stanford Coachworks wall of fame. See which vehicles you spot when next visiting us!

