



EDITION 4 - JANUARY 2021



### WHICH SIDE STEP IS BEST FOR MY VEHICLE?

All the information you need when deciding on a side step



### FROM ESSEX TO PARIS

Read all about our latest tour buses for a Parisian tour company

[Click here to read more...](#)



**STANFORD**  
Coachworks  
BUILDERS OF LUXURY & ACCESSIBLE VEHICLES

IS A COVID SECURE BUSINESS

WE USE NHS TEST AND TRACE 

### KEEPING STANFORDS COVID SECURE

What we're doing to protect our staff and essential visitors

## WHAT HAVE WE BEEN UP TO LATELY?

January may have been a quiet month for most people however the team at Stanford Coachworks have been exceptionally busy converting a wide range of unique vehicles.

### From Essex to Paris...

After over a year of discussion, design and conversion work, in January we finally revealed two of our most innovative tour bus conversions.

Both of the vehicles have been converted for a Parisian tour company, Global Production Supply, who were introduced to us by one of our long-term clients Civilised Car Hire.



Based on left-hand drive LM35 Renault Masters, the tour buses feature a spacious 6-seat passenger cabin with a large centre table. On-board entertainment includes components such as two televisions with Apple TV, a Bluetooth sound bar, Wi-Fi, LED colour changing roof lighting, a fridge and a hot / cold 15-litre water machine.



In the rear of the vehicle, we designed a fixed dressing table area which includes a 3-tone LED illuminated mirror. Being a Stanford Coachworks tour bus first, the most exciting feature for us is the rear window privacy switchable glass. The incredible electrochromic film which coats each window, enables them to appear either transparent or completely opaque with just the touch of a button! [You can watch the video here.](#)

We would like to thank Global Production Supply for their custom and to Civilised Car Hire for introducing and recommending Stanford Coachworks to them.

Everybody at Stanfords is incredibly delighted to have our conversions on the road in Paris. We wish Global Production Supply all the best for the future. Merci beaucoup, Global Production Supply! If you would like to find out more about these innovative tour buses, [click here to read the full article.](#)

## COVID Safe Minibuses

In recent months, we have had many requests for vehicles with additional safety measures in place. Most recently we converted a group of Renault Trafics with specially designed bulkheads for a large leasing company.

For safe and socially distanced travel, we have designed a specialist COVID screen which sits inside of a custom-built bulkhead. These clear screens give drivers the ability to communicate with passengers whilst being seated in an entirely separate compartment.

Above the COVID screen, we have fabricated a lockable storage compartment. Operators can use this area to store additional protective equipment such as face masks, hand sanitiser and disinfectant wipes.

To provide additional passenger safety we have upholstered the base and lower back curve of the five rear saloon seats in a wipe clean breathable material. This can then be quickly and easily sanitised between each journey.

Due to these challenging times, we have created a number of different travel solutions, some permanent and some temporary, for our clients. [Click here to see how we can help prepare your minibus for safe and socially distanced travel.](#)



## THIS MONTH'S TOP PICK: SUPER FLAT FLOOR SPRINTERS FOR THE LONDON BOROUGH OF REDBRIDGE

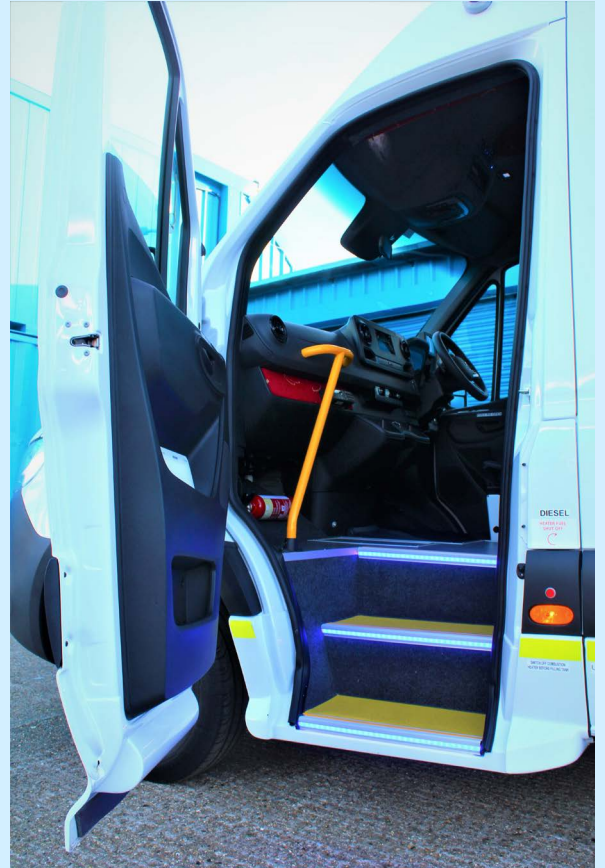
This month our top pick isn't just one vehicle, it's 30! In January, multiple SCW build teams have been working hard to convert 30 Super Flat Floor Mercedes Sprinters for the London Borough of Redbridge.

The London Borough of Redbridge's fleet was in need of an upgrade since their last conversions from 2016 so, much to our delight, they returned to Stanford's once again. Based on L4H3 514 Mercedes Sprinters, Redbridge's new vehicles feature our Super Flat Floor design.

Our Super Flat Floor conversions are designed to maximise space in the rear saloon. Additional space is achieved by eliminating all wheel arch intrusions and installing an underfloor tail lift between the original vehicle floor and the SCW Super Flat Floor.

Exclusive to Stanford Coachworks, our Super Flat Floor conversions appeal to many of our clients due to the fact that the tail lift is protected from speed calming measures, bad weather and poor road conditions. This therefore helps with reducing maintenance costs.

[Click here to read more...](#)



### Vehicle Specification:

- Based on Mercedes Sprinter 514 L4H3 with automatic gearbox
- Safety tested Super Flat Floor system which houses an underfloor tail lift
- Front entry design
- Specially designed cut-in step with LED lighting
- 15 rear saloon passenger seats with NMI removable fixings - 9 tip-up base & 6 fixed base
- Seats upholstered in red patterned moquette with breathable wipe clean bases and lower back curve
- All seats fitted with twin seat belts
- Non-slip lino floor covering with capped, high visibility edges
- High-level cant rail tracking with covers
- Eberspacher heating & air conditioning system
- Two-way radio system
- Six camera CCTV system
- Driver's cooling fan
- Blue / white LED interior roof lighting
- High level LED exterior marker lights
- Reversing alarm with night time override

## WHICH SIDE STEP IS BEST FOR MY VEHICLE?



### Manual pedal operated step

- Very easy to keep clean
- Competitively priced
- Best suited for minibuses carrying clients without mobility issues
- Extremely reliable
- User friendly



### Electric operated step

- Fully automatic and safe - stores away when the door is closed
- Very easy to use
- Multiple options for switch placement (front cab / b pillar)
- No manual handling required



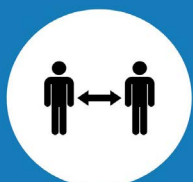
### SCW double fold-out step

- Lowest side door entry step on the market
- Very lightweight (gas assisted)
- Double hand rails perfect for clients with mobility issues
- Low serviceable parts
- Choice of colours

## WHAT ARE WE DOING TO KEEP STANFORDS COVID SECURE?

At Stanford Coachworks, we have a number of safety measures in place to protect our staff and visitors. We ask that could all visitors [make an appointment](#) before visiting us. Please ring the buzzer on arrival and wait outside. **Here's what you can expect from us:**

- Mandatory use of face coverings
- Sanitiser stations throughout the premises
- Temperature checks for visitors
- NHS test and trace
- Increased cleaning schedule and daily electrostatic disinfectant fogging
- Reduced staff in the office & reduced number of coach builders per team (maximum 2 per team)



We adhere to social distancing



We have NHS Test & Trace in place



We provide hand sanitiser to all staff & visitors



The use of face coverings is mandatory



We have an increased cleaning schedule in place



We know what to do if someone feels unwell

## AN INSIGHT INTO SCW: MEET THE TEAM

### Name

Paul Dedman

### Job Role

Corporate Sales Manager

### How long have you been at SCW for?

3 years this June - where has the time gone?!

### Favourite Hobbies

Family walks with my 7 year old daughter in the Surrey countryside. F1, driving & tinkering with my MGF mk2. All of which fit into a new COVID world!

### Favourite SCW Vehicle

PTS Ambulances for Frimley Park Hospital, which happens to be my local hospital. It's a great honour & privilege to see them in my local area. Especially as my little girl points them out, when she spots them!

