



EDITION 10 - JULY 2021



SMALLER WAVS
Find out about the benefits of our smaller wheelchair accessible vehicle conversions.



SCW ON TOUR
We've spotted a few Stanfords minibuses on tour this month. Find out where...



THE SHOW GOES ON
We have some exciting news to share regarding a future Stanfords event!

SCW ON TOUR!

This month, our team have spotted multiple Stanfords minibuses on the road. At the start of the month, we caught a glimpse of one of our Lord's Taverners minibuses in action transporting passengers on a school trip by the O2 arena in Greenwich. A few weeks later, multiple SCW Mercedes Sprinters were seen racing around the track at the Goodwood Festival of Speed. We bet that those passengers enjoyed their ride up the hill!



CUSTOMER SATISFACTION IS KEY

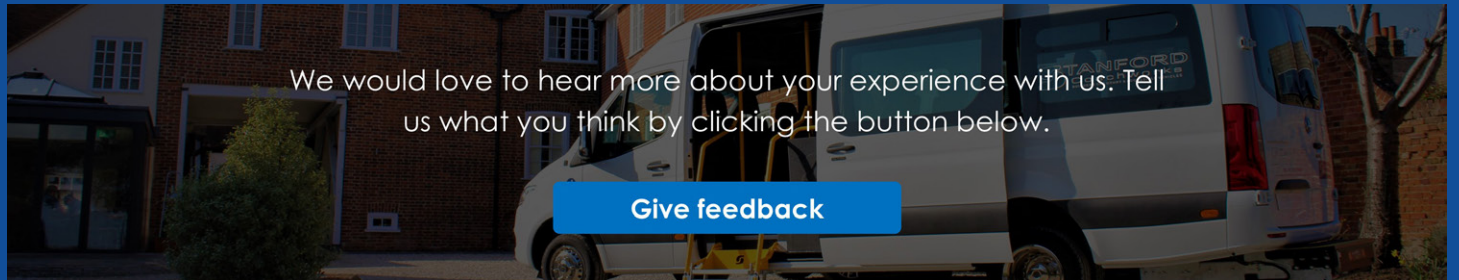
“The relationship we have built means we have been able to give the highest standard of service to many organisations and we look forward to this continuing.”

“I know that this vehicle has been a challenge, but your team have excelled once again. We certainly have a minibus to be proud of!”

“The vehicle conversions that Stanfords produce are of a very high standard. The service provided is professional, the build quality is exceptional!”

At Stanford Coachworks we strive to exceed our customers' expectations by providing them with top service and high-quality bespoke minibuses. To ensure that we are maintaining a high level of service, we love to hear what our customers have to say. Customer satisfaction is key at Stanfords!

Do you have a SCW minibus? Tell us your thoughts by completing our online feedback form below.



THE SHOW GOES ON! SCW ARE EXHIBITING AT THE 2021 COMMERCIAL VEHICLE SHOW

We are incredibly excited to announce that after a very long two years of cancelled events, we will be exhibiting at the 2021 Commercial Vehicle Show!

The show will take place at its usual location, the NEC in Birmingham, from Tuesday 31st August to Thursday 2nd September and we can't wait to exhibit a brand-new vehicle on the Webasto stand.

What can you expect to see from Stanfords?

This year we will be bringing along a wheelchair accessible L4H2 Mercedes Sprinter which has been converted to a Scottish local authority's bespoke specification. The Flat Floor Sprinter features a colourful moquette interior with ambient LED entrance lighting and we can't wait to share it with you!

Be sure to visit us on the Webasto stand 5C10 and speak to the Stanfords sales team regarding our bespoke minibus conversions.

Vehicle Specification:

- Removable seating to accommodate client's specification
- Colourful moquette interior with orange accents
- Flat Floor system
- SCW lightweight low entry side step
- Ambient LED lighting to illuminate side and rear entrances
- Webasto heating and air conditioning
- Internal tail lift
- Front cab luggage pen
- Driver's screen with night blind
- Cant rail and side wall tracking
- Phoenix 'All Buckled Up' system



THIS MONTH'S TOP PICK:

TWO NEW SPRINTERS FOR A NORTH WEST LONDON COMMUNITY TRANSPORT

This month we converted two wheelchair accessible Mercedes Sprinters for a Community Transport based in North West London. The Stanfords minibuses have been provided to the community transport through one of our returning customers, DawsonGroup Bus & Coach.

The community transport is a voluntary organisation, established in 1975, which provides affordable and accessible transport to the London borough's residents and community groups. Both of the L4H2 Stanfords Sprinters will be used to transport local individuals within the area along with a number of charities, schools, health authorities and social services.

With multiple SCW minibuses already on their fleet, the CT approached DawsonGroup Bus & Coach with a bespoke specification in mind that they know works well for them. Their latest wheelchair accessible minibuses include a SCW Flat Floor which is designed to create maximum passenger seating and wheelchair space in the rear saloon by eliminating all wheel arch intrusions. Requiring something colourful, the CT opted for a sophisticated wipe clean seating with vibrant red interior accents throughout.

We would like to thank both DawsonGroup Bus & Coach and the community transport for their returning custom and we hope that the CT's local residents enjoy using their colourful new minibuses.

Want to find out more about our Mercedes Sprinter conversions? Head over to our [gallery pages here.](#)



Vehicle Specification:

- Based on a Mercedes Sprinter 514 L4H2
- Electric side load door
- 16 rear saloon tip-up base passenger seats with removable seat fixings to allow space for up to 5 wheelchairs
- Sophisticated wipe clean seating with red piping
- Lower wipe clean and upper soft carpet material interior with colourful red accents
- SCW Flat Floor system
- Upper cant rail and side wall tracking with wipe clean covers
- Front luggage pen
- Driver's screen with night blind
- SCW lightweight low entry side step with modesty screen
- Cycle warning system
- Underfloor tail lift
- Eberspacher heating and air conditioning systems

SMALLER WHEELCHAIR ACCESSIBLE VEHICLES: THE V-CLASS

Last week, we converted a wheelchair accessible Mercedes V-Class for a family based in Nottingham. The V-Class features a specially designed fold-out ramp which sits inside of the original vehicle flooring. This ramp can either lay flat into the floor allowing for rear storage when not in use or it can be stowed upright.

To help load the passenger using a wheelchair, electroreels are included which slowly ease the wheelchair up the ramp. Once in place, the wheelchair can be secured using the clamps and the passenger can remain safely seated with a specialised seatbelt.



The benefits of a smaller Stanfords wheelchair accessible vehicle

- If you're based in a city or busy town, a smaller wheelchair accessible vehicle could be easier for you to manoeuvre
- Being a smaller vehicle, these conversions are usually preferred with families as they provide a similar environment to an ordinary car
- Drivers of smaller wheelchair accessible vehicles don't have to hold a specialist D1 driving licence
- Smaller wheelchair accessible vehicles have lower roofs, meaning that they can be parked in most height restricted car parks



We offer a wide range of smaller WAV conversions on a variety of vehicles such as Ford Transit Custom & Connect, Volkswagen Transporter (above left), Mercedes V-Class & Vito, Renault Trafic, Citroen Berlingo (above right) and Volkswagen Caddy. To find out more, head over to our website by [clicking here](#).

Alternatively, you can contact our sales team for more information by [clicking here](#).